

JULY 2025 NEWSLETTER

Making Big Moves Together!



July MARKET IN THE SANDHILLS!

July offers a hot window of activity—prices continue to rise modestly, inventory is strong, and homes still sell relatively fast. Buyers get a bit more leverage versus spring's frenzied pace, but well-priced homes still move swiftly. Sellers can capitalize on summer demand with thoughtful pricing and staging.

JUNE MARKET West End, NC















Featured LISTING:

107 BRANDYWINE DRIVE

Beautiful new construction now available in Seven Lakes North. Large rear covered porch looks out onto a completely private backyard at the end of a quiet cul-de-sac. Many custom and upgraded features are in this home!

4 Bed

3 Bath

2631 Sq Ft

LISTED AT \$599,900

Listing Agent: Katherine Pfeiffer



LOCALevents



JULY

7 Lks Fireworks & Boat Parade

Seven Lakes Community 7/4/25 @ 9 pm (AM parade)

Pickleball Camp

7 Lks Pickle Ball Place 7/7-7/11; 7/14-7/18, 7/21-7/25

Peach Week - Moore County 7/18/25 - 7/27/25

AUG

Pinehurst Live After Five

Village Arboretum, Pinehurst 8/8/25 @ 5:15 - 9 pm

Sandhills Farmers Market

James W Tufts Park, Pinehurst 8/9/25 @ 10 am

Pinehurst BBQ Festival

8/29 - 8/31/25 - Tickets req'd

Tips FOR JULY BUYERS & SELLERS



WATCH COMPS - prices rose ~4-10% last year

NEGOTIATE THOUGHTFULLY - balanced market but still seller-friendly in strong listings

LIST EARLY IN JULY - to align with peak buyer activity

PRICE SMART - due to typically high inventory

STAGE OUTDOOR SPACES - Curb appeal is crucial in summer

Small BUSINESS OF THE MONTH

ANDREWS FARM PRODUCE

Andrews Farm Produce is a beloved market located in West End, North Carolina. Family-owned and operated for over 20 years, the business has become a staple in the community, offering a wide variety of fresh, locally grown produce and handmade goods.

115 Grant Street, West End





NEIGHBORHOOD Trivia

DID YOU KNOW? 7 LAKES AMENTIES...

- Offer 7 spring-fed lakes (North/South): Sequoia (220 acres) and Echo (90 acres), plus smaller lakes ideal for swimming and fishing.
- Lake Auman (West): a 1,000-acre, crystal-clear lake with boating, sailing, fishing, and ski/tubing opportunities.
- Multiple swimming pools, sports courts, fitness & trails, horse stables and golf!



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